

- has started on August 18th, 2013 with a big party and a clear vision: being the first and bringing the "Best of China" to the world.
- is located in Ningxia/China, the new hot spot wine region in Asia, and is aiming to belong in the company of the world's finest. The region has all the credentials at 1,100 meters of altitude, with cool nights and more than 3,000 hours of sunshine per year, thus preserving the freshness of its predominantly Cabernet Sauvignon wines.
- is a beautiful château with all state-of-the-art credentials needed for China's Best.
- belongs to the Changyu wine empire, yet, it is separately managed by people with a passion for excellence, and with the absolute desire to be the best of China.
- is not run by fashion but by quality, by the confidence we have in what they are doing and by the determination to go the extra mile for their customers. Passion for excellence, patience and attention to details are our guidelines.
- is a close cooperation between China's best winemaking talents and the pioneering spirit of the Lenz Moser Family and its 15 generations of experience in wine.
- is also built on pioneering. NEW: MOSER XV Cabernet Sauvignon Blanc de noir is a first in China and a global innovation.







## CHATEAU CHANGYU MOSER XV

supervised by him in terms of growing, aging and blending.

**Lenz M. Moser V** represents the fifteenth generation of the famous Austrian Moser winemaker family. He is chief winemaker of the château and frequently travels to China to exchange know-how – focussing on vineyard management and winemaking. By spending the entire harvest period in Ningxia, the vintages since 2015 have been closely

Following two intensive years of construction, Chateau Changyu Moser XV was officially opened on August 18th, 2013 near Yinchuan, the capital city of the province of Ningxia. Changyu has invested the equivalent of 70 million euros in the château's construction, which houses an impressive 1,500 barrique cellar as well as high-tech winemaking equipment including the bottling line. Every stage of wine production takes place at the château: viticulture, pressing, fermentation, maturation in the barrique cellar and bottling. There is also a museum in the château that illustrates both the history of Chinese winemaking and the history of Changyu from its foundation in 1892.





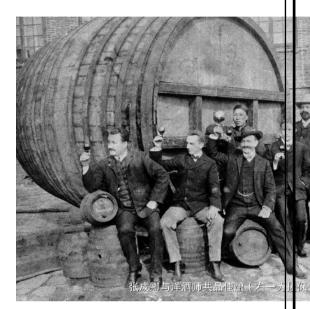


# CHANGYU PIONEER WINE COMPANY

As the very first winery in China Changyu Pioneer was founded in 1892 by Zhang Bishi, an overseas Chinese diplomat. He decided to start his pioneering winery in Yantai and named it "Zhang Yu Wine Company". He imported more than 500,000 vine plants from the U.S. and from Europe and thus paved the way for modern Chinese wine production, supported by an Austrian viticulturist: August Wilhelm Baron von Babo, the first winemaker of Changyu.

After more than 125 years of growth, today Changyu is a group with international shareholders like ILLVA (Italy, Amaretto di Saronno) and IFC (International Finance Corporation, USA), owning and operating **eight châteaux and wineries** throughout China. Its portfolio includes wine, brandy, sparkling wine and healthy liquor and is well received in over 20 countries. Changyu is also the largest wine producer in China.

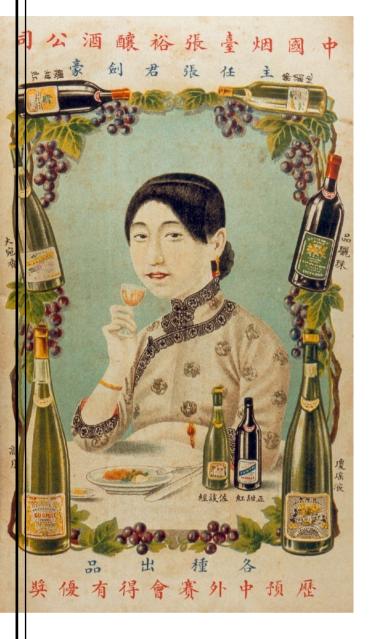
In 2018, Changyu will unveil the **Changyu International Wine R&D Center** project, which will include research and the development and production of wine, brandy, health liquor and sparkling wine. It also focuses on ecological tourism and culture display.





### WINE IN CHINA





#### The history of Chinese grape wine dates back more than 4,600 years.

The earliest records are from the Han Dynasty around 206 B.C. Wine consumption was once common in Bronze Age China and vanished completely in ancient times. It was replaced by the consumption of a range of traditional Chinese alcoholic beverages made from sorghum, millet, rice and fruits such as lychee or Asian plum. The ancient Chinese became reacquainted with grape wine consumption during the Han Dynasty (206 BCE - 220 CE), yet grape wine consumption did not become common before the Tang Dynasty (608 - 907).

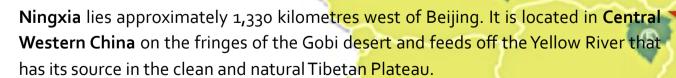
Modern Chinese wine dates back to the foundation of Changyu in 1892. Changyu is the first winery to produce wine on a grand scale, pioneering modernized wine production in China.

There are currently approximately **900 wineries in China** (compare to Australia: 2,000 – USA: 7,100 – France: 27,000 – Austria: 6,500 – Germany: 6,500). Nearly 800,000 hectares are planted under vine, making China the sixth largest wine producing country in terms of acreage, roughly 13 million hectolitres of wine are produced per year,. Red wines account for 90%, with only 10% accounting for sweet wine and dry white wines.

China is the fastest growing wine market in the world. Per capita wine consumption is, however, still only slightly more than one litre.

The largest wine-producing region in China is Yantai-Penglai (BohaiBay Area, Shandong), with more than 140 wineries responsible for 40% of China's wine production. China's youngest and most interesting wine-growing region, Ningxia, to date has 100 wineries with approved plans to increase to many more over the next few years.

### NINGXIA



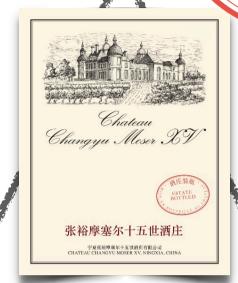
With the aridness of the land and longer sunlight hours than normal during the growing season (around 3,000 – compare with Bordeaux's 2,052 hours average), the berries are allowed to fully ripen, developing a full-flavoured fruit character. The grapes have ideal growing conditions in the Helan Mountains Region at 1,100 metres above sea level.

The desert with its hot daytime temperatures and cold nights helps the wines to retain their freshness.

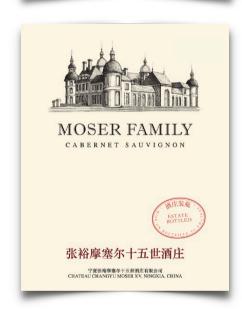
CHATEAU CHANGYUMOSER XV

Status: August 2017

CHATEAU CHANGYU MOSER XV 2013/2015 Cabernet Sauvignon



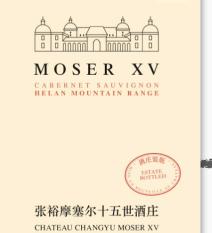
MOSER FAMILY 2013/2015 Cabernet Sauvignon



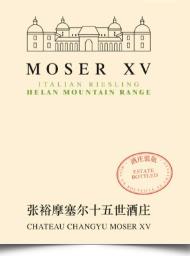




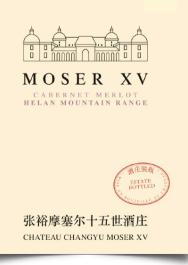
MOSER XV 2016 – Blanc de Noir HELAN MOUNTAIN RANGE Cabernet Sauvignon



MOSER XV 2016 – Red HELAN MOUNTAIN RANGE Cabernet Sauvignon



MOSER XV 2016 – White HELAN MOUNTAIN RANGE Italian Riesling



MOSER XV 2016 – Rosé HELAN MOUNTAIN RANGE Cabernet Merlot

